



## SUPPLY CHAIN MANAGEMENT AND INDIGENOUS INCLUSION

# Socio-Economic Requirements of Contractors

**Enbridge has implemented an Indigenous Peoples Policy which directs the company's methods to develop mutually beneficial relations with Indigenous communities close to, or potentially affected by, Enbridge operations.**

To support the Indigenous Peoples Policy, Enbridge has committed to a series of socio-economic requirements that all contractors must follow (SERC). These activities will support existing relationships and mutually beneficial partnerships with Indigenous communities in all of Enbridge's Major Projects and Operations. Additionally, it will provide economic participation of Indigenous owned businesses and community members. These commitments are a **shared responsibility involving employees, contractors and affiliates.**

### The Policy

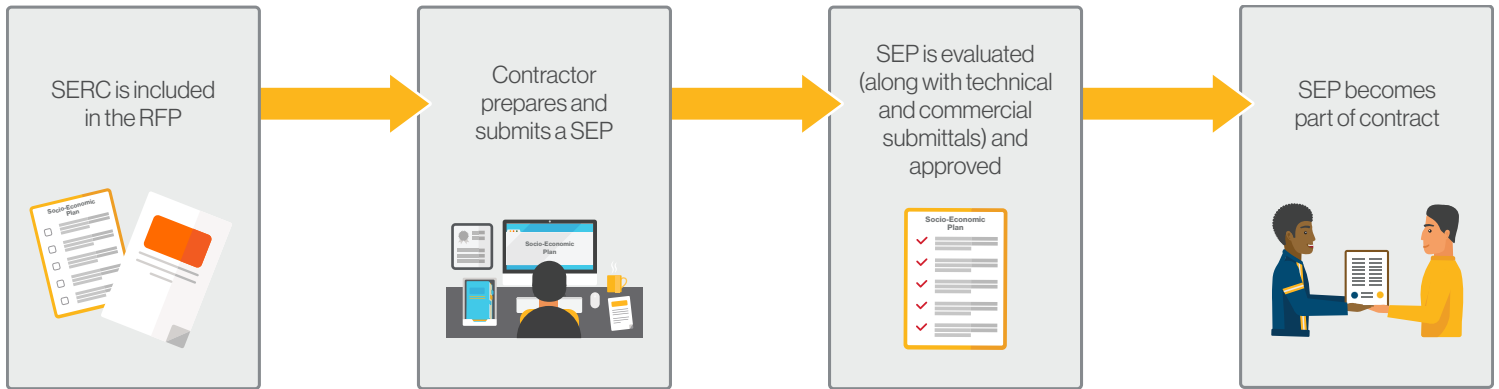
- Promotes the understanding of, and sensitivity to, Indigenous peoples and the issues that are important to them;
- Is designed to ensure a consistent, thorough approach to consultation and engagement with Indigenous groups; and
- Commits to working with Indigenous people to achieve benefits resulting from Enbridge's projects and operations, including opportunities in **training, education, employment** and **community economic development.**

### Requirements of a Socio-Economic Plan (SEP)

When bidding on major project work with Enbridge, all potential contractors must develop a SEP. This includes:

- Collection of information about the Indigenous businesses the contractor intends to use on the project and the relationship the contractor has with those businesses;
- Any commitments the contractor has made in the proposal to Indigenous owned businesses (supplier or subcontractor);
- If an Indigenous business was considered but not chosen, reasons why the decision was made;
- Estimate of the value of businesses or service opportunities dedicated to Indigenous or local businesses;
- Information about Indigenous workers, such as:
  - Plans to train Indigenous members within the contractor's organization; and,
  - Estimate of total workforce to be recruited from Indigenous or local communities for the project.





### How a Socio-Economic Plan is Evaluated

- Clear understanding of the company's socio-economic requirements and how these contribute to the success of the project;
- Quality and quantity of subcontracting opportunities provided to Indigenous owned businesses;
- Anticipated percentage of Indigenous hired workers;
- Education, training and other skill development initiatives directed at Indigenous workers, implemented or planned; and
- Creative and innovative approaches to supporting successful socio-economic outcomes.

### Becoming an Enbridge Direct Contractor

As an Indigenous business in proximity to an Enbridge work opportunity, we will work with you to ensure you have opportunities to compete for work as either an Enbridge direct-award contractor or as a subcontractor to one of our general contractors. To be awarded a direct contract to Enbridge, the

business will first need to pre-qualify for the type of work it wishes to perform. After a preliminary assessment by Enbridge's Supply Chain Management Team, a candidate may enter the pre-qualification process. Once successfully pre-qualified, the business will be placed on suitable work opportunity competitive bid lists.

Pre-qualifying with Enbridge means your business is aligned with Enbridge's commitment to execute construction and maintenance projects with the highest standards in safety, environmental protection, community engagement and governance. Enbridge's prequalification process involves a quality and technical review and, if necessary, an on-site audit of your business's practices and procedures. It also requires that you register your business and have your safety program and safety records reviewed and verified by ISNetworld (ISN), a global resource that certifies suppliers as safe and reliable.

Though pre-qualification with Enbridge does not guarantee work, it does mean that the business is qualified to be invited to bid on Enbridge work as a potential Enbridge direct contractor.



#### Questions? Here's how to get in touch.

Supply Chain Management Indigenous Engagement Team

Email us at:

[indigenousbusiness@enbridge.com](mailto:indigenousbusiness@enbridge.com)